family: excellent references; wages \$65 Wils, care of Boyens, 426 West 27th.

CHAUFFEUR, expert mechanic, nine years experience on high class car, three years last employer, desires position with private Anderson, 48 West 98th st. 571 Academy.

CHAUFFEUR-MECHANIC, young American, thoroughly expericareful driver on all cars; own re-efficient; understands roads; city, reliable, steady; references. Clark, ald sq.

JAPANESE, first class butler, valet, ster ard, seeks permanent engagement in privat family, club, restaurant or bachelors's aparment, highly recommended. Telephone Piaz 2014. Sakura, 724 Lexington av.

JAPANESE, young man, wishes a position as houseworker or useful butler; good experience. J. K., 146 W. 65th. Phone Columbus 5115.

CHAFFEUR, Swedish, single, 7 years' ex-or perionee, wishes position in private family;

CHAUPPEUR - MECHANIC, experien willing; best references; if necessary maid, sewing, mending; city, country. I

CHAUFFEUR-MECHANIC wishes position private family; 8 years' experience; refer-ences. Charles Mayer, 342 E. 1424. Phone M19 Metrose. Zijo Melrose.
CHAUFFEUR, mechanic, married, wishes position, commercial; sirong, good hustier; 10 years experience; no agency. Deamant, 408 East 117th st.
CHAFFEUR wishes private position; 10 years' experience; two years with last employer; best references. O 234 Herald, Herald shoer;

COCK-Baker, order or dinner, colored.

Williams, 247 W. 189th. Audubon 5184.

COCK-Baker, order or dinner, colored.

Williams, 247 W. 189th. Audubon 5184.

COCK-Baker, order or dinner, colored.

Williams, 247 W. 189th. Audubon 5184.

COCK-Baker, order or dinner, colored.

Williams, 247 W. 189th. Audubon 5184.

COCK-Baker, order or dinner, colored.

Williams, 247 W. 189th. Audubon 5184.

COUNG man, lately landed, like work any kind; willing to learn, colored. Riversides willing to learn, colored. Riversides willing to learn, colored. Riversides work, bearing the work any kind; willing to learn, colored. Riversides work, bearing the work any kind; willing to learn, colored. Riversides work, bearing the work any kind; willing to learn, colored. Riversides work, bearing the work any kind; willing to learn, colored. Riversides work, bearing the work any kind; willing to learn, colored. Riversides work, bearing the work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored. Riversides will be work any kind; willing to learn, colored will be work any kind; willing to learn, colored will be work any kind; willing to learn, colored will be work any kind; willing COUPLE, German, refined, thoroughly exberienced in general housework, desire position in fine household, where good services
are valued in a liberal, appreciated manner.
Apply to E. W., 19 Rochelle place, New Rochelle, N. Y.
COUPLE, Japanese butter, wife Swedish
a rook; entire charge, without washing; excellent references. Couple, 47 Prospect place,
Manhattan, Telephone Murray Hill 2958, betygen 10 and 4.

Ween 10 and 4.

COUPLE, middle aged, Americans, competent cook and baker and useful butler; can leep accounts, care for equipment, desire ageitton in Adironack woods with club or family. O 319 Herald, Herald ag.

COUPLE, young; wife good cook, houseworker; man chauffeur, experienced driver, takes care of car; city or country highest references. Address Couple, 19 W 129th.

COUPLE young Nowesland, want positions COUPLE, young Norwegians, want positions as useful butler, houseman and chamber-maid or kitchenmaid; reference; wages \$150; anywhere. L 358 Herald, Herald sq. anywhere. I. 358 Herald, Herald sq.
COUPLE, North Italy, good cook, waitrens, chambermald; references, Telephone 1979
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COUPLE—Chauffeur, uneful man; wife as cook, with a refined family. A. Alagna, 336 E. 38th st., Brooklyn.
COUPLE, French, in private family; wife cook, man butler, best references; country galy. 252 West 46th st.
COUPLE; chauffeur, wife cook; city, country; excellent references, G 1332 Herald, Harlem.

Harlem.
COUPLE wish position, wife good plain cook, man butler, housemen. M. D., 529 Humbold st., Brooklyn no agency.
COUPLE, experienced, cook and useful butler; references; go anywhere. 240 East 68th. COUPLE, colored, cook and butler; city or country. Audubon 1230, apt. 21. GOUPLE, German; good cook and butler; references. F., 810 Eagle av., Bronx. feferences. P., \$10 Eagle av., Bronx.
COUPLE.—Chauffeur-mechanic, useful; wifemaid, mending, sewing, Reti, 241 East 60th.
DRAFTSMAN, refructural steel, architectural,
construction and mechanical, desires posttion: iterhuical graduate; 8 years' experience;
hest references. C 1104 Herald, Fulton st.

Hare, 396 Clemont av. Brooklyn.

FARMER-GARDENE: or working manager on gentleman's esta est have managed entailes for number of ye rs; thoroughly undersiand farming, garden'g, breeding and raising of live stock, hamiling of help for best retailes and general numgement of an estate: single, middle a red; best references. Please inquire of Reth a Duggan, 87 Barclay st. Telephone 3783 Barclay st. Telephone 3783 Barclay st. Telephone 4 Barclay farmed and the state of the s CRAMBERMAID, maid, good sewer; city reference. Call before 11, or after 5, 28 CHAMBERMAID and waitress; white; pri-CHAMBERMAIDS, white; apartment hotel. Apply Tuesday morning, 300 W. 86th st.

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Situations Wanted-Male.

HELP WANTED-FEMALE.

SITUATIONS WANTED-MALE.

Agraid, Futton at. GARDENER and farmer, all around, wants to take full charge of a private estate with cottage on place: married, no children. Ad-dress L. O. Thayer, 875 West 180th st., New

York.
GARDENER-CHAUFFEUR, American, sin

HANDY man: good mechanic; steady; sober all week. Murther, 117 East 88th.

Superstraint of the state of th

TOOLMAKER, first class; 23 years' prac-tical all around experience, dies, experi-mental work. F. Schlasser, 124 E. 11th st.

day, before 11 or after 5, 44 West 70th.

COOK.—Swedish, Finnish, Norwegian, Polish;
references. Call 10-11, 56 W. 90th.

GENERAL housework girl; cooking; small
family; good wages; steady position.

Schwab, 789 West End av. apt. T-A.

GENERAL houseworker; three adults; must
sleep out. 214 W. 110th st., apt. 21.

GIRL wanted for clerical work. Rosenwasser Bros. Inc., 348 Jackson av., L. L. C.
GOVERNESS, nursery, for school girl 7/2 GARDENER-CHAUFFEUR, American, single: understands vegetables, flowers, shrubs, milking: do repairs on cars; generally useful, gentleman's place; best reference. O 324 Herald, Herald ag.

GARDENER, Scotch, married, 20 years' experience under glass; care of flowers, vegetables, lawns, shrubs, &c. Holmes, box 206, Port Chester, N. Y.

GARDENER, lifetime experience in all branches, including greenhouses, married, no children; wife will help out if desired; wisnes position, G 1347 Herald, Harlen, GARDENER, single, experienced, 35, wants GIRL wanted for cierical work.

ser Bross, Inc., 346 Jackson av., L. I. C.
GOVERNESS, nursery, for school girl 745years-old; must he willing to assist with
light household duties; best references required. Call 2 to 5, Rogers, 311 West 84th.
HOUSEWORKER, GENERAL, GOOD COOK,
GOOD HOME AND VAGES; REFERENCES CALL, BETWEEN 2 AND 12.
APARTMENT 7, SOUTH, 829 WEST
END AV.
HOUSEWORKER, general, for small apartment, 3 adults; must be excellent cook,

HOUSEWORKER—Competent, young general houseworker (white) wanted; good home; good wages. Call Katzenstein, 265 Central Park West (S7th).
HOUSEWORKER, middle aged white woman; plain cooking; no children; private family; private, house; good home; good wages.
Apply 59 West 92d.

White, in apartment; plain cook; reference equired. Call 10 to 2, Mrs. K., 1239 Mad son av.

ROUSEWORKER-COOK; two in family small apartment; no laundry; sleep in o one. Apply 24 W. 58th, Apartment 35, between 10 and 3.

HOUSEWORKER, general, amail apartment, family of three; sleep out; reference re-juired. 324 E. 57th. Flaza 4130. USEWORKER for family of four adults Great Neck. Please call Tuesday morn 43 W. 73d. Ing. 43 W. (30 House of the com-fortable home, good wages. Goldsmith, 338 W. 85th.
HOUSEWORKER, white, pleasant location in HOUSEWORKER, white, pleasant location in the country; no objection to one child, preferably infant. Phone 730R Hastings.

H. USEWORKER, girl, for family of two, apartment; high wages. 500 West End sv. HOUSEWORKER, general, small family adults. Apt. 71, 530 W. 113th st.

HOUSEWORKER, 3 adults; personal references; house. Call 10 to 2. 886 Park av. HOUSEWORKER, general; no washing; white. Apt. 2-A, 130 West 86th.

HOUSEWORKER, General; no washing; white. Apt. 2-A, 130 West 86th. HOUSEWORKER - General houseworker small family, Wolf, 514 W. 114th. HOUSEWORKER-Must be competent; two in family. 255 W. 84th st., apartment 6B

MAID, white, cooking and housework; small tamily; liberal wages. Apartment 8A, 213 PRACTICAL young man, age 24, well edu-cated and adaptable; diversified selling and clerical experience; would leave city; avail-able immediately. Box 91, 208 Broadway, Brooklyn.

MAID for grown children; good sewer; home chamberwork. Call mornings or evenings at 40 West 75th st.

Point, N. Y.

NURSE, trained wishing to give up private practice for permanent position in nice home with elderly lady; only occasional treatment required; applicant must be able to do some secretarial work; moderate salary. Apply by letter to apartment 3-A, 325 West End avenue, giving address for reply.

NURSERY governess, refined Catholic; two.

NURSE-Experienced infant's nurse to take care of baby one month old; references re-

NURSE, infant's, entire charge; good salary; reference. Call mornings, 789 West End av., apt. 3D.

good references. Telephone Rye 63.
SALLESWOMEN, over 25 years of age, capable of earning \$40 per week; must have persanality, enthusiasm and good references.
Call Beem 723, 165 Broadway, ask for Mr.

TELEPHONE switchboard operator, \$45 accountant, office manager, bookkeeper, month, board and room, Jewish Hospital, 26 years experience; costs, collections and Correspondence; salary \$50. C 1100 Herald, necessary; Scotch or English Protestants pre-ferred; recent personal references required. R 734 Herald, 280 Broadway.

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YOUNG man, 25, desires position, with advancement; salary secondary. O 310 Herald, Herald sq.

YOUNG man, useful, speaks French on; willing to do anything; recommended. O316
Herald, Herald sq.

YOUNG man, 25, wishes steady position at anything. Bensen, 1569 Av. A.

YOUNG man (25) wants traveiling position; anything. O 224 Herald, Herald square.

YOUNG colored man, elevator porter or handy man. Artope, 238 W, 624.

EARN \$25-\$150 weekly; only through Prof. Rohrer's, the Reliable Hairdress, Manicuro, Eauty School; \$3 up; free for service; earn while learn; circular explains, 119 W, 42d st. GRLS for musical comedy chorus; nederate training fee. Vecchio, 140 West 68th.

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"See Hawley."

The Wills Hawley Exchange,

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ROSE E. CLARK — Employment expert
(agency), 5 Peckman st.; Cortlandt 4249.—

High grade help: high grade positions.

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WALL ST. SPECIALISTS. 60 BROADWAY.

Phone Schuyler 1076.

NEW YORR DOMESTIC AGENCY.—Cooks of all nationalities, seneral houseworkers, girls, lately landed; excellent wages. Call J. A. M., 22 West 45d et., room 211.

Fittus Employment Agency furnishes officient, reliable houseworkers, chambermaids, cooks, nurses, waitresses. 1024 6th av. Plana 8650.

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We give you our best services, which are UNEQUALLED in our big city.

We give you the benefit of our excellen advice-FOUNDED ON LONG EXPERI ENCE-which may be worth more that money to you. mey to you.
WE DO ALL THIS FOR YOU FREEABSOLUTELY FREE.
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LAZARE'S EMPLOYMENT AGENCY, 200 EAST 72D STREET, NEW YORK CITY. THIS IS OUR ONLY OFFICE. LOOK FOR THE NAME LAZARE, LOOK FOR THE NUMBER, 200 EAST 72D STREET.

WHO ARE IN NEED
OF COMPETENT DOMESTIC HELP,
MALE OR FEMALE.
ARE INVITED TO VISIT
THIS SECTION OF 72D ST..
WHERE LARGE AND SMALL
AGENCIES FLOURISM.
THE LARGEST AND
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UNITED EMPLOYMENT AGENCIES,
165 EAST 72D ST.
WHICH ACCOMMODATES HUNDREDS
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WHY NOT YOU?

ceking domestic positions in the very rest families always

"FOLLOW THE TRIANGLE."

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TRIANGLE EMPLOYMENT AGENCY.

(Miss Susie Rice, Manager),

1194 Lexington av., Sist st.

Phone Lenox 314,

LANG & BOECHERIER CO., INC.

LANG & BOECHERER CO., INC., EMPLOYMENT AGENCY, 42 W. 33D ST., ESTABLISHED 1890. NEW YORK DOMESTIC AGENCY .- Fren

vernesses, nurses, cooks, chambermaids, nariesses, lady's maids, experienced dress, general houseworkers, couples and uffeurs. Call or write to make appoint-t, 22 W. 43d st., room 241. ALL NATIONALITIES—Morrow's, 721 Legington av., corner 58th.—Cooks, kitchenmaids, laundresses, chambermaids, nurses, waitresses, houseworkers, couples. Plaza

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Make your personality earn money for your files.

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RROKERS or stock salesman able to fur-nish ratisfactory references as to integrity and veracity, to sell our capital stock at 5c. par value; we have two potential sources of income, both coal and oil, and own nearly 100,000 acres of leases in several States. North American Coal and Oil Co., Nashville, Tenn.

CHAUFFEUR familiar National and Packard cars: state how long in last position and salary wanted: reference; steady position. O 978 Herald, Fulton st.
CHRISTIAN boy, office wholesale cotton piece goods house: state age: \$10 to \$12 start. C 1009 Herald, Fulton st.

atari. C 1000 Heraid, State age; \$10 to \$12 and the control of the

EXPORT AND IMPORT MEN.

Station, New York.

MAN, HAVING EXECUTIVE ABILITY, TO
TAKE CHARGE OF THE CUT MEAT
DEPARTMENT OF A WHOLESALE
HOUSE ONE WHO HAS HAD EXPERIE
ENCE IN FILLING ORDERS FOR HOTELS,
RESTAURANTS AND S TE AM SHIP
TRADES, STATE EXTERIENCE AND
REFERENCES, N 141 HERALD, HERMUD SQ. clent, reliable more and the control of the control HELP WANTED-MALE

SALESMAN—Wanted, a young man of good address, having some experience, to represent a Western manufacturer of cartons and corrugated shipping containers in New York and vicinity, where a considerable volume of their product has been sold for many years past; no special experience required; a splendid opportunity for the right man seeking quick results and a successful future. C 1107 Herald, Fulton se.

We want five men who can carn \$100 or more weekly. If you are between the ages of 25 and 40 and are a real "go-getter" we train you. Experience desirable, but not necessary. Call after 10 A. M., ground floor, 8 West 40th st.

SALESMAN (SECURITY)

In straight commission basis desired by processive investment banking house; securises to sell of corporations with established records for paying dividends and interest; no permanded in the self-security of the security of the securi

HELP WANTED-MALE.

SALESMEN

HAVE YOU EVER SOLD ANTHING! DO YOU BELIEVE YOU COULD SELL. IP YOU HAD A GOOD PROPOSI-TION AND LOTS OF HELP FROM YOUR FIRM?

ARE YOU IN EARNEST! WILL YOU MAKE A REAL EFFORT

WOULD YOU LIKE A CHANCE TO GET WITH A BIG CONCERN WITH A BIG FUTURE!

THE POLLOWING ADDRESSES: SO EAST 42D ST., NEW YORK.

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SUITE 1010, 25 W. 43D ST.

SO COURT ST., BROOKLYN, N. T. Of course there are "natural born" alsonen, men who INSTINCTIVEL's more hop to make other men agree with them, and that is all calcamanip is "making some one AGREK with you, for when they believe as to believe they want to boy what

But it does not follow that the SCIENCE of selling carrot be learned. It is as teachable as artifumatic. If you were able to grasp the simple fundamental principles of ARTHME-TIC we will undertake to teach you the few fundamental principles of SELLING.

This knowledge, however, will profit you nothing unless you USE it. You must contribute the headwork, the footwork and the will, the determination to win. You can find men who CAN everywhere, in every company in the country—men who WILL.

TO-DAY we offer you the OPPOR-TUNITY to join one of the finest-selling organizations in the country. The fellow who has just been "traveling but never arriving" needs a change, a new viewpoint. You will get it in this organization. It will be a hig help to you just to be associated with a hustling organization of googeters, a body of men who have the Spirit of Winning, it is simost irresistible; you HAVE to win with these boys. (And THEY didn't think they could sell. EITHER, before they understood the Business Builders' methods of training.)

Now the Business Builders offers YOU the same thing we gave them: training and a REAL opportunity. During the past year we have promoted 65 men from the ranks to positions paying from \$3,000 to \$15,000 a year. We are under contract with three corporations to finance their expansion and to furnish them during this year with a total of 185 more men for sales and business executive positions—REAL Jobs. and you can earn a good income while you are in the training.

You CAN, if you WILL, make a LIPE instead of just a LIVING. As a seneral proposition every man who is rending this advertisement can at least DOUBLE his earnings; some of you can multiply them by three or four-if you WILL use your latent

Earn more money, not so you can speul more, but so you can SAVE more. Money in the bank is vital to your ultimate success. Money in the bank means FREEDON. It means confidence in yourself. The man without a dollar is a slave to the man with a dollar man who couldn't save money didn't have the necessary stumins to succeed. Think it over.

Learn more about the Business Builders. Call between 10 and 2. Ask for Mr. Wells, JAMES W. ELLIOTT'S BUSINESS BUILDERS, 620 Fifth Avenue (at 50th Str

TEACHER of commercial Spanish; experienced. Merchants and Bankers School, 3 E. 58th st. Phone Plaza 2983.

Don't risk the reduction in your present alary. Learn how to SELL and earn \$150 week while you are preparing for a bob. Read the Business Bullders' advertise-SALESMAN, 25 years, experienced millinery man: if interested in good proposition write full particulars, references. N 151 Herald, Herald sq. STENOGRAPHER, expert young man as pri-

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As a matter of fact, one commission check paid this work was \$750 YOUT sell YOUT services to your employer and he pays you what you are worsh to HIM. The REAL QUESTION is: How much are you worth to YOURSELK! The simple truth is that most fail ures are MISFITS. And you ARE a failure miles you are cashing in on the VERY LAST OUNCE of you

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FOUNG man, over 21, desirous of learning the selling game; large manufacturing company which is expanding offers an excellent opening for ambitious and hard working young man, who will be taught selling from all angles and given therough cooperation and leads; company needs additional working capits! and is offering a limited amount of its securities for sale; liberal commission basis. I. 363 Herald, Herald sq.

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CUSTOM HOUSE CLERK: \$1,990.
AUDITOR; travel; C.P.A. exper. \$75.
ROND TRADER; "Libertier" \$75.
RP. ACCT; C.P.A. exper. \$75.
CHIEF CLERKS; collection men; speak Prench; abroad; F. 18,000.
STENOGRAPHER.CLERK; \$20.
CLERK; generally useful, office and altipling; \$25.
Many others. Cort. 7850.

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VAN TASSELL & KEARNEY
(Betablished 1987).
124-128 East 13th st.
TO-DAY (TUESDAY). FEE. S.
AT TWELVE O'CLOCK NOON.
This sale will comprise a great many
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Premises steam heated, so bring your car
any time.

BEAUTIFUL Ford coupe: starter; all new shoes; excellent condition. WALTON, Mel-rose 6454.

shoes: excellent condition. WALTON, Melrose 6454.

BIDDLE, 1921 Town Cars.
GADILLAG, 1919 Landaules.
GADILLAG, 1917 Town Car.
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LOCO, 1916 Imperial Lim.
PIERCE, 68 Limousine, \$500.
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LANCIA, 1915 Landaulet.
MERCEDES, 50 H. P. Sport, 4 Pass.
MERCEDES, 50 H. P. Sport, 5 Pass.
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MERCEDES, 50 H. P. Limousine.
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MERCEDES, 50 H. P. Sport, 5 Pass.
MERCEDES, 50 H. P. Sport, 5 Pass.
MERCEDES, 50 H. P. Limousine.
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SAVERS, 1921 Touring, 2,005.
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COLUMBUS 0507.
HUBBON Town Car guar, order, \$1,350.
CHURK 1920 five passenger touring; like new, 3,000 miles; Bumper, Miller cord tires with one brand new earts and covers; expert care by owner; paint and upholstery spiendid; engine clean as your watch; has always been properly greased at right time; selling to get larger car. Shown by appointment.
Circle 157T. CORBIN.
BUCK roadster, electric starting, lighting system, absolutely mechanically perfect; sacrifice immediately, £175. Mrs. BOYLS.
TON'S automobile, 124 E. 149th.
CADILLAG town car for sale, good as new; bargain to quick buyer; letter only. Dr.

CADILLAC town car for sale, good as new: bargain to quick buyer; letter only. Dr. JEROME SELLINGER, 1 Gramercy Park. CADILLAC 1919 touring ? passenger, Al condition; leaving city. LIPP, Cort. \$110.
ESSEX seden, used; tan hardly tell from new car, W. D. MARSHALL, Morels-town, N. J.

ESSEX sedsa, used, tan hardy test reactions, which is town, N. J. MARSHALL, Movistown, N. J. Pinanck company wants a representative man for the purpose of soliciting accounts only one with experience need apply. C 1163 Herald, Fulton at. PORD touring, 1920 model, special Keisey body, relf-starter, wire wheels, like new; guaranteed. Garage, 58 Humboldt st., Eklyn. Stagg 224.

Stage 224

FRANKLIN 9-A sedant good or iton; ratra trees, heater, cover. HANSON, 7538 Handred trees, heater, cover it handred trees, heater, heater trees, heater, cover it handred trees, heater, heater trees, heater

STUDERAKER touring, latest, mechan perfect, like new, extras; \$400.

COMMERCIAL bodies, new, all styles; Ford and other trucks; exceptionally low prices; inmediate delivery. NEWMAN, ddl E. 20th FORD 1-ton late model; five panelled body; mechanically perfect, WALTON, Melross 655. Hechanically perfect. WALTON, Melross 4544.

FULITON one ton chassis, 1918, complete, with cab curtains, tools, lack and skid chains; equipped with Simplex governor. TROTMAN, Borden and Review awa. Long Island City. Phone Hunters Point 3051.

NASH quad truck, 2% tons, a wheel drive, power dump body, 2% cubic yards canactive perfect running order; CHEAP TO 2007 BUYER. See MOREY & CO. 45 Mills st. Astoria, L. L. opposite E. 024 st. ferry.

ONE and & ton White chassis, \$1,900, good reason for selling; late model. Phone Madison Square \$380.

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106 West 48th St.
RELIABLE EFFICIENT DOMESTIC HELP.
MODERN POLICY.
Butler-cook, general houseworker.
JAPANESE AMERICAN EMPLOYMENT
AGENCY,
159 W. 46th st. Bryant 8079.
Select Domestic Help. JAPANESE EMPLOYMENT AGENOT.
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